

# 未来之行

## Mobility for Generations to Come

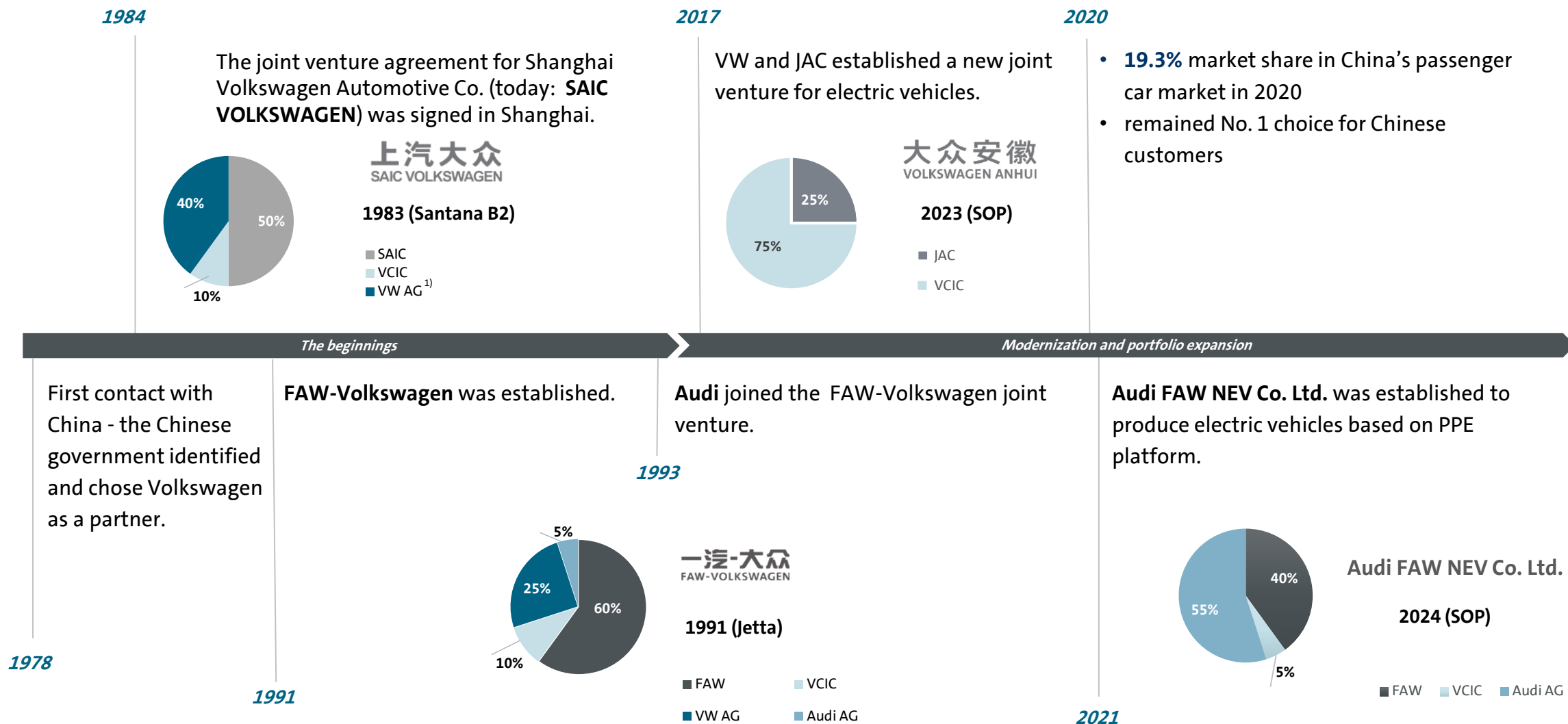
Mr. Rainer Seidl  
EVP Finance & CFO of Volkswagen Group China

The following presentations as well as remarks/comments and explanations in this context contain forward-looking statements on the business development of the Volkswagen Group. These statements are based on assumptions relating to the development of the economic, political and legal environment in individual countries, economic regions and markets, and in particular for the automotive industry, which we have made on the basis of the information available to us and which we consider to be realistic at the time of going to press. The estimates given entail a degree of risk, and actual developments may differ from those forecast. Any changes in significant parameters relating to our key sales markets, or any significant shifts in exchange rates or commodities relevant to the Volkswagen Group or deviations in the actual effects of the Covid-19 pandemic from the scenario presented will have a corresponding effect on the development of our business. In addition, there may be departures from our expected business development if the assessments of the factors influencing value enhancement and of risks and opportunities presented develop in a way other than we are currently expecting, or if additional risks and opportunities or other factors emerge that affect the development of our business.

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# Volkswagen Group China at a glance



Note: VCIC 100% owned by VW AG.

<sup>1)</sup> VW AG includes the stakes held by ŠKODA AUTO a.s. and Audi AG.

# Volkswagen Group production sites all over China

## Volkswagen Group production facilities



## Facts and figures

### 41 production plants in China in 2021

- **6 FAW-Volkswagen vehicle plants**
  - Changchun (2 plants)
  - Chengdu
  - Foshan (1 MEB plant)
  - Qingdao
  - Tianjin
- **9 SAIC VOLKSWAGEN vehicle plants**
  - Shanghai (3 MQB plants + 1 MEB plant)
  - Nanjing
  - Yizheng
  - Ningbo
  - Urumqi
  - Changsha
- **Volkswagen (Anhui) Automotive Co. Ltd., Hefei MEB plant (SOP 2023)**
- **Audi FAW NEV Co. Ltd., Changchun PPE plant (SOP 2024)**
- **24 component plants**

# Strong brands and products in China



ŠKODA



Audi



PORSCHE



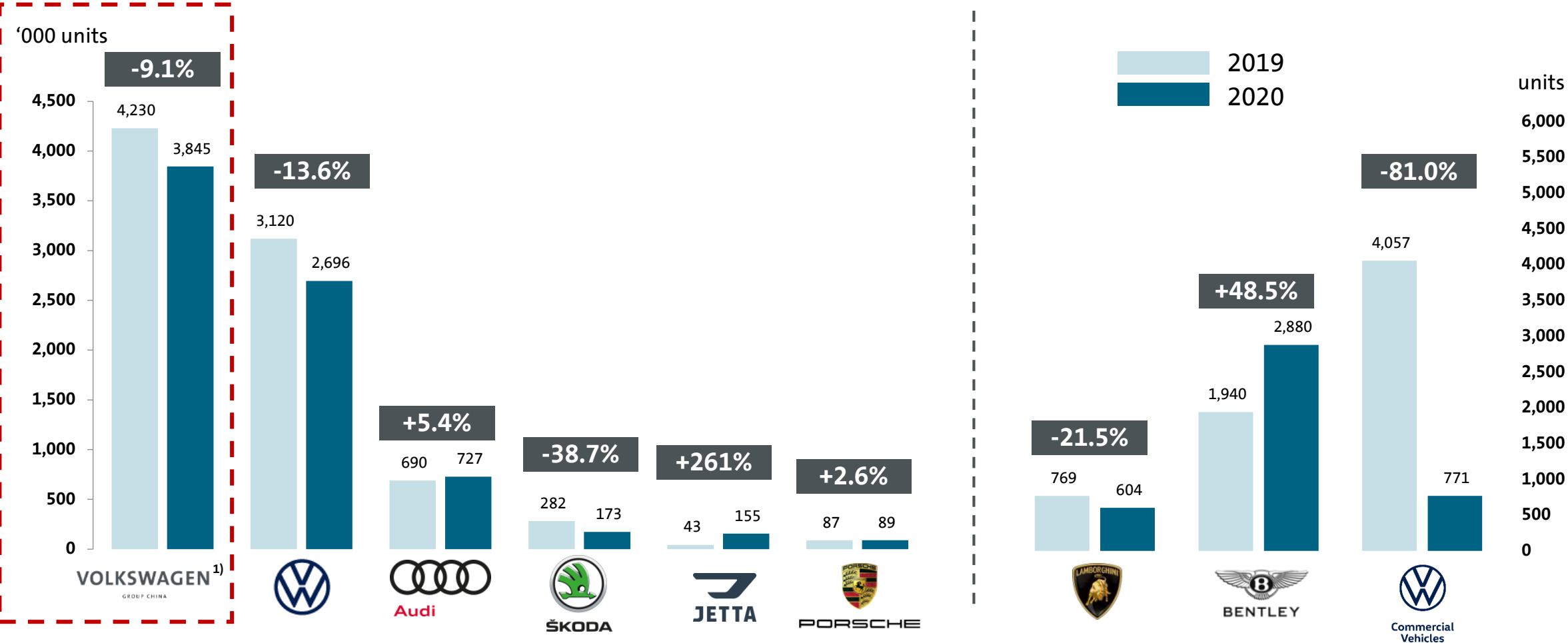
BENTLEY



Commercial  
Vehicles



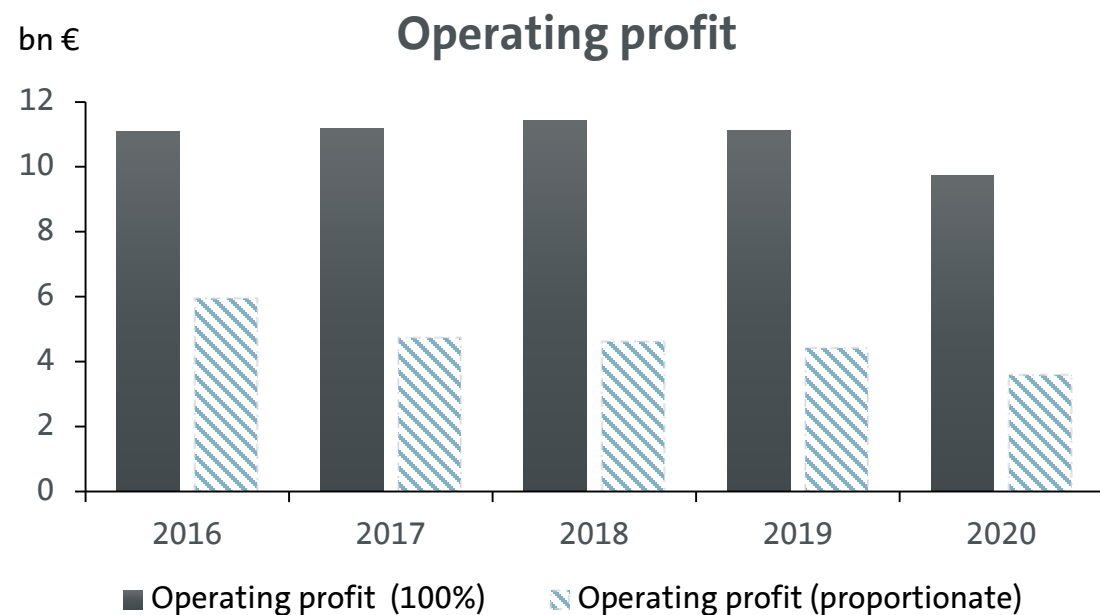
# Sales performance by brand of Volkswagen Group China in 2020



<sup>1)</sup> incl. Hong Kong, excl. Ducati, MAN and Scania. All figures are rounded.



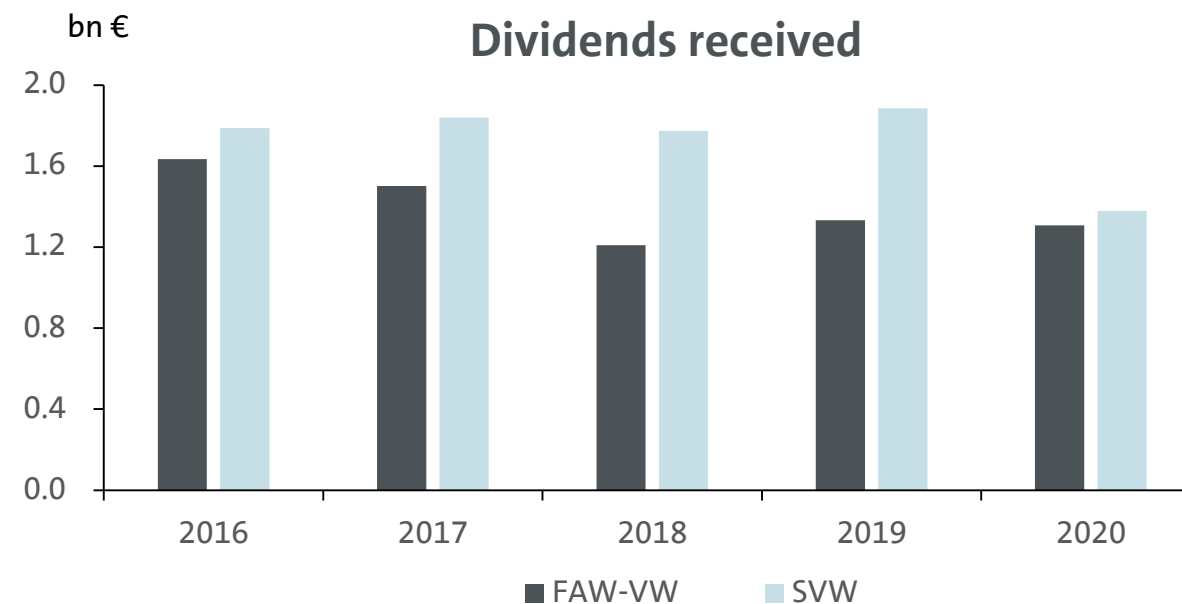
# Key sales figures and financials 2020



### In 2020

The proportionate operating result stood at **€3.6 bn**

The 100% operating result stood at **€9.75 bn**








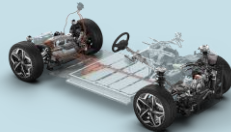





### In 2020

The dividend received from FAW-VW is **€1.3 bn**

The dividend received from SVW is **€1.4 bn**

Note: Proportionate dividends are shown net of withholding tax.  
 Source: Volkswagen Group Annual Report 2020.

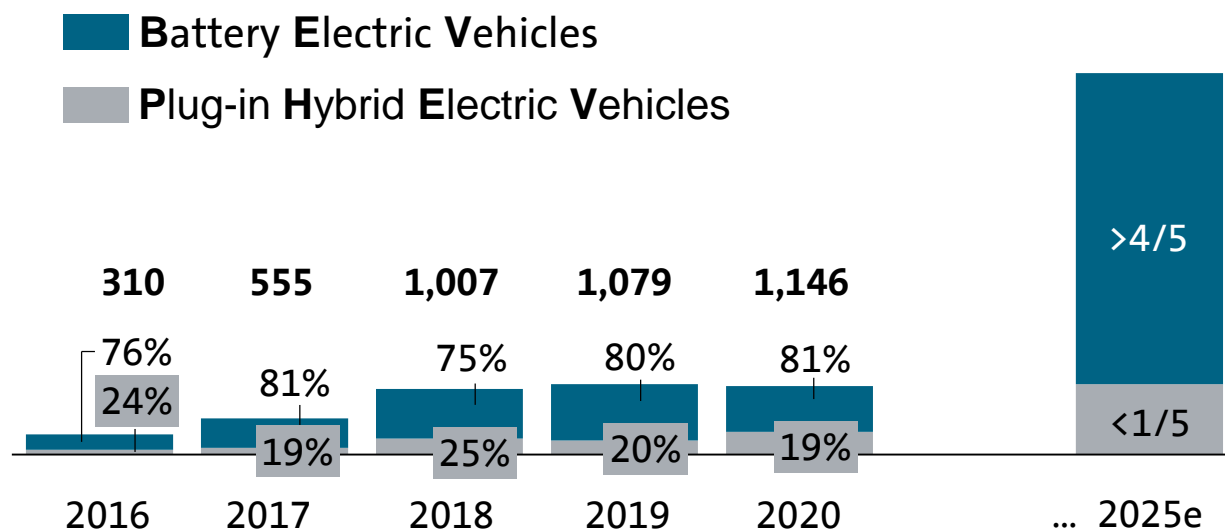
# Expand NEV footprint in China across all entities using all platforms

	一汽-大众 FAW-VOLKSWAGEN	上汽大众 SAIC VOLKSWAGEN	大众安徽 VOLKSWAGEN ANHUI	Audi FAW NEV Co., Ltd.
<div>MQB</div> <div></div>	<div>Bora BEV Golf BEV Tayron PHEV Magotan PHEV</div> <div></div>	<div>Tharu BEV E-Lavida Tiguan PHEV Passat PHEV</div> <div></div>		
<div>MLB</div> <div></div>	<div>A6L PHEV e-tron ...</div> <div></div>			
<div>MEB Capa. 900 Tsd.</div> <div></div>	<div>ID. Family ...</div> <div></div>	<div>ID. Family ...</div> <div></div>	<div>(SOP 2023)</div> <div></div>	
<div>PPE Capa. 300 Tsd.</div> <div></div>			<div>(SOP 2024)</div> <div></div>	



# Market for NEVs is expected to grow rapidly

## New energy passenger vehicles market (in '000 units)



Source: 2016-2020 CPCA

## Volkswagen Group China

In 2020:

**>20** NEV models of all our brands

**>65%** of them were locally produced

By 2021:

NEV portfolio will grow to **30+** models

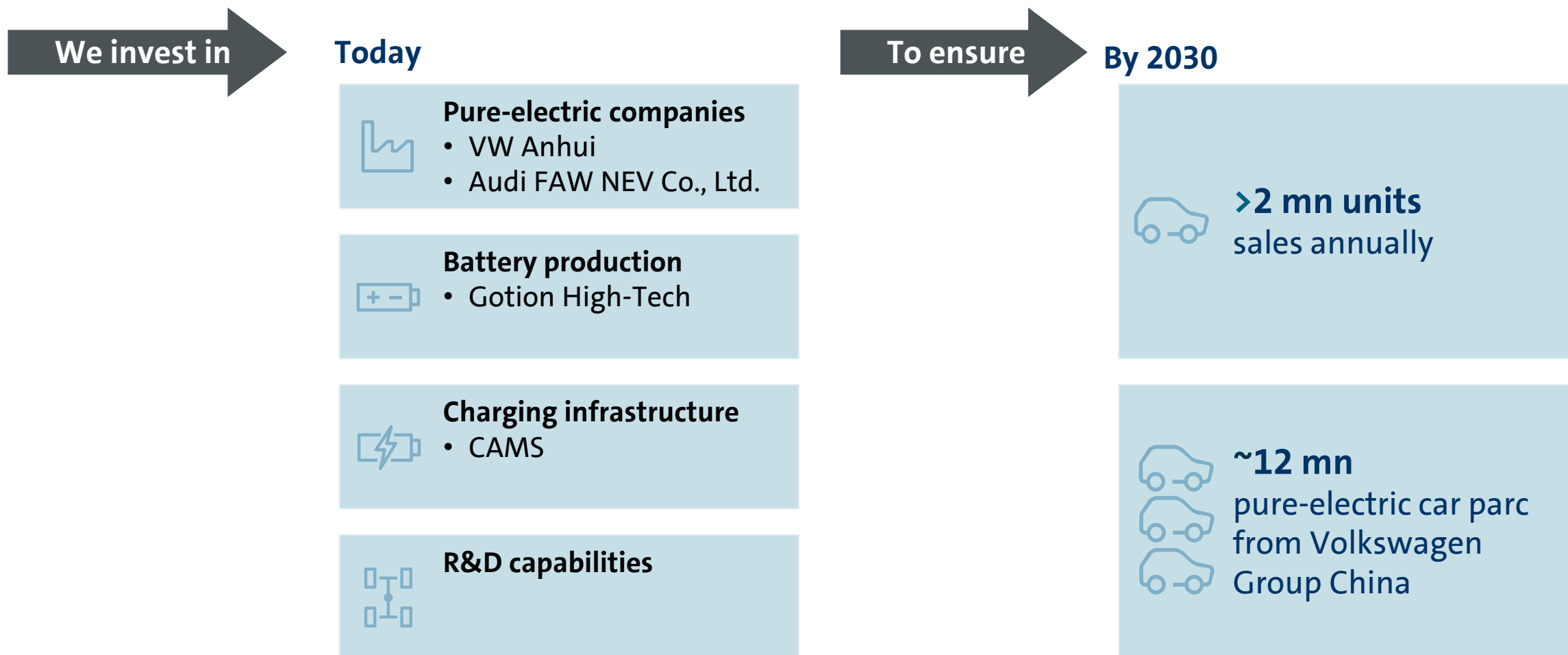
By 2025:

**15** local MEB models across various brands

**35%** of VGC portfolio will be electrified models

**1.5 mn** NEV deliveries annually

# Volkswagen Group is pursuing a holistic strategy that enables a successful transformation towards intelligent, connected e-mobility



# Thank you!

If any further questions, please contact:

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